Formal Analysis of DeGroot Influence Problems using Probabilistic Model Checking

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Abstract

DeGroot learning is a model of opinion diffusion and formation in a social network. We examine the behavior of the DeGroot learning model when external strategic players that aim to influence the opinion formation process are introduced. More specifically, we consider the case of a single decision maker and that of two competing players, with a fixed number of possible influence actions for each of them. In the former case, the DeGroot model takes the form of a Markov Decision Process (MDP), while in the latter case it takes the form of a Stochastic Game (SG). These models are solved using probabilistic model checking techniques, as well as other solution techniques beyond model checking. The viability of our analysis is attested on a well known social network, the Zachary's karate club. Finally, the evaluation of influence in a social network simultaneously with the decision maker's cost is supported, which is encoded as a multi-objective model checking problem. *Keywords:* Social networks, Opinion dynamics, DeGroot model, Stochastic games, Probabilistic model checking, Zachary karate club

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1. Introduction

Opinion dynamics is the field of research on the process of opinion diffusion among individuals and on models that incorporate rules of opinion formation. Various models have been introduced that imitate the underlying principles of opinion diffusion [1, 2, 3] and are being analyzed [4], in order to determine elaborate characteristics of opinion formation and ways to influence the diffusion process.

In 1974, Morris H. DeGroot introduced a model known as the DeGroot model [1], in which individuals participate in a social network with friendships. Every individual is averaging his own opinion with those of his friends iteratively, until the process converges. The location of each individual in the network is of vital importance for the prevalence of his opinion in the consensus, since the averaging of opinions highlights the importance of centrality in the network. His friendships with other members determine his contribution in the consensus and, consequently, his centrality in the opinion diffusion process. Thus, the model incorporates elaborate characteristics of the opinion formation process and provides solid ground for experimentation.

DeGroot remarked that the averaging process of opinion propagation can be interpreted as a Markov chain and used theorems from Markov chain theory to determine the conditions under which his model converged.

The common mathematical underpinnings of the DeGroot model and Markov processes allow for automating the analysis of DeGroot social networks by utilizing a multitude of software tools [5, 6, 7, 8] for the verification of important probabilistic properties [4]. We specifically focus on the use of probabilistic model checking techniques [9], but we also explore the efficiency of other analysis techniques implemented in a mathematical solver. In [10], we introduced variants of the DeGroot model, which allow studying the impact of external influence on the opinion formation process. The classical *DeGroot Problem (DP)* and the so-called *DeGroot Influence Problem* (DIP) and *DeGroot Game (DG)* were formalized into a probabilistic model checking framework. Our approach allows to extract the strategies that external players could develop, in order to interfere with the process and the individuals' influence in the final consensus. We opted to experiment using the PRISM model checker [5] and the PRISM-games extension [7], due to the wide range of provided functionalities. Their modelling language offered a human-friendly environment for the construction of *DP*, *DIP* and *DG* models and their property language incorporated the necessary operators for elaborate analysis of the models' characteristics. Furthermore, the graphical user interface enabled the extraction of the external players' strategies in the cases of *DIP* and *DG*.

In the current article, we introduce a multi-objective variant of the DeGroot model, the *Constrained DeGroot Influence Problem (CDIP)*, for studying simultaneously the external influence in a social network and its associated cost. Furthermore, we analyze our variants of the DeGroot model with other solution techniques beyond model checking and we apply our models on a well studied real life social network. The concrete contributions of our work can be summarized as follows:

- we provide sound theoretical foundation of the *DIP* probabilistic model checking approach and additional experimental results for the intervention of a strategic entity in the consensus formation process with respect to his range of influence;
- 2. we present the *CDIP* model, a multi-objective generalization of the DIP problem, for studying the trade-off between influence in a social

network and cost in the case of one strategic entity;

- we analyze other solution techniques beyond model checking and and provide a comparative evaluation in terms of efficiency and ease-of-use;
- 4. we present an application of our models and experimental results on a well known real life social network, the Zachary's karate club [11].

The implemented models used in this work along with other supplementary material can be accessed online¹.

The extensions of the DeGroot model offer new perspectives in the analysis of modern practical problems such as those faced in targeted marketing. In this particular field, the focus is on how to utilize the available features of modern social media, in order to attract customers and establish the position of brands in the market [12, 13, 14]. Recent research aims to innovative directions in the development of marketing strategies that promote the selection of the most influential nodes in a social graph [15, 16]. Moreover, our DeGroot model extensions and their solutions provide a novel prism for analysis of DeGroot modeling problems, such as the product recommendation system of [17], for the users of online stores.

The paper is organized as follows: Section 2 lists recent findings of related works in the field of opinion diffusion, model construction and simulation. Section 3 presents concise descriptions of the DeGroot model, stochastic games and the model checking problem. In Section 4, we describe the implementation of the DeGroot model and Section 5 presents extensions of the DeGroot model and experimental results. Section 6 summarizes the findings and restrictions that are highlighted by our experiments.

¹The models can be found here: http://euclid.ee.duth.gr/degroot-pmc/

2. Related Work

A comprehensive analysis of the most popular opinion diffusion models was presented in [4]. DeGroot learning was considered as the classical opinion diffusion model, while various extensions were analyzed without studying the external influence and the strategic aspects of DeGroot learning, as we do in this work. Two other models were also presented, namely the Friedkin and Johnsen model [2], and the *Bounded Confidence (BC) model* [18]. The behavior of the consensus formation process for the BC model was analyzed using simulation, which allows to study the characteristics of the original model and its variants. Computer simulation using, e.g., Matlab was also employed in other studies of opinion diffusion models such as the one in [19].

In [20], a model of coevolution of networks and opinions, that resembled the DeGroot model, was presented. More specifically, while in the DeGroot model each node updates its opinion by averaging the opinions of its neighbours, in [20] a node either convinced one of its neighbours to adopt its opinion or befriended with a node hosting a similar opinion. The characteristics of the convergence to *consensus state* were studied through computer simulation. A more recent study of the same model was also presented in [21], where the authors mainly employed analytical techniques.

The Deffuant model [22] was analyzed in [23] through regression analysis, where the model's convergence time was expressed as a function of various parameters.

However, we are not aware of any related works that focus on the external influence and the strategic aspects of DeGroot learning using probabilistic model checking techniques. Works that are somehow related in that they use probabilistic model checking but address different problems are [24] and [25]. In [24], the authors used probabilistic model checking to analyze the evolution of a disease spread over groups of people. The variations of the spread depending on the possible vaccination strategies were analyzed based on a Continuous Time Markov Chain (CTMC). In [25], a social graph consisting of multiple avatars of users in different social networks was modeled as a Discrete Time Markov Chain (DTMC) and PRISM was used to analyze simple characteristics of the model (e.g., the probability of information leakage). Properties of the model were evaluated to investigate the spread of information over "detached" users of social networks.

3. Preliminaries

3.1. The DeGroot Model

In the DeGroot model, each individual has an initial opinion and a set of friends with whom he shares his opinion. After the opinions are exchanged, an update process takes place that averages each individual's opinion with those of his friends; the range of trust in his friends' opinions may vary. Under plausible conditions, the opinions of all members converge after a sufficient number of iterations [1]. The consensus depends on the social group structure, i.e., the factors of trust among the individuals.



Figure 1: A social network with six members.

A social group is depicted by a social graph, in which individuals are represented by nodes and their friendships by directed edges (i.e., incident arcs) to other nodes. As shown in Figure 1 for a six-member social network, the weights in outgoing arcs of a node are summed to 1 and represent the range of trust of the group member to the opinions of his neighbors. Every node is neighbor with itself, thus defining the node's self-confidence. The weights are used in the opinion update process, where the updated opinion of a node is the weighted average of opinions that are taken into account. In Figure 1, some nodes value their own opinions more (e.g., nodes 2 and 4), while others distribute their averaging factors uniformly to their neighbors (e.g., nodes 1, 3, 5 and 6).

In terms of linear algebra, the graph of Figure 1 is represented by a 6 \times 6 adjacency matrix P, where each element p_{ij} denotes the averaging factor of node i to node j. If F_0 is the vector of initial opinions for the nodes, then the averaging process of DeGroot model is captured as follows:

$$F_n = PF_{n-1} = P^n F_0 \tag{1}$$

where F_n and F_{n-1} represent the opinion vectors after n and n-1 iterations respectively, of the averaging process.

DeGroot remarked in [1] that P can be interpreted as the one-step transition matrix of a Markov chain and applied the standard limit theorems of Markov chains theory to determine its convergence.

3.2. Stochastic Games

Stochastic games were introduced by Shapley [26] as a formal model which incorporates *actions* and *payments* for two *strategic players* interacting on a finite set of N game states. The two players choose their actions i and j in state k from the sets of available actions M_k and N_k for them respectively and the next state l is determined probabilistically depending on their actions. The probability of reaching state l from k is p_{ij}^{kl} . The stopping factor $s_{ij}^k > 0$ for each state k denotes the probability that the game stops after the players make their moves. In all cases, the game ends after a finite number of steps, since $\prod_{t=1}^{\infty} (1 - s_{ij}^t) \to 0$.

The model also includes *payoffs* for the players in the form of *payments* from one player to the other. The payment a_{ij}^k at state k is determined based on the i^{th} and j^{th} actions of the players in this state. The sum of payments a_{ij}^k and $-a_{ij}^k$, for the two players, is 0 (zero-sum game). Players have incentives to choose their actions accordingly, for maximising their long-term payoff, thus developing *strategies* that indicate their moves in every game state. The *value* **val** of a game is the minimum expected payoff for a player, when applying an optimal strategy, regardless of the other player's strategy. Optimal strategies are stationary, i.e., every next action depends only on the current game state (the history of previous states is irrelevant). It has been shown that the value of a stopping game converges, as the game's duration increases (e.g., through a decrease of the stopping factor) [27].

Stochastic games can be considered as a generalization of *Markov Decision Processes (MDPs)*, which are solved in polynomial time using, e.g., dynamic or linear programming [28, 29]. MDPs represent the intervention of a strategic entity (the *decision maker*) in a specific environment. The introduction of a second strategic entity transforms the model to a stochastic game. Markov chains can be perceived as stochastic games, where both players have no alternatives in the game states.

3.3. Model Checking

Probabilistic model checking is an automated verification technique that combines graph-theoretic algorithms for reachability analysis with iterative numerical solvers. Model-checking tools like PRISM [5] can evaluate properties in PCTL (Probabilistic Computational Tree Logic) of the form $\mathcal{P}_{\bowtie q}(\psi)$, for $\bowtie \in \{<, \leq, \geq, >\}, q \in \mathbb{Q} \cap [0, 1]$ (\mathbb{Q} is the set of rational numbers) or $\mathcal{P}_{=?}(\psi)$, which compute the probability that a path satisfies ψ . The path formula ψ is interpreted over the paths of a probabilistic model, which can be a DTMC, a CTMC, or an MDP. The semantics of $\mathcal{P}_{\bowtie q}(\psi)$ over MDPs is that, for all strategies, the probability that ψ is true for a path satisfies $\bowtie q$, where a strategy (or adversary) for an MDP is a function mapping that resolves nondeterminism between the possible actions based on execution history. The model checking of such properties is reduced to the computation over all strategies of the minimum/maximum probability for ψ holding true. Two forms of quantitative properties for MDPs are supported by PRISM, namely $\mathcal{P}_{min=?}(\psi)$ and $\mathcal{P}_{max=?}(\psi)$. PRISM-games [7] is an extension of PRISM that supports the formulation and the analysis of turn-based (i.e., a single player can make a move in each state) stochastic games played between two (coalitions of) players.

Probabilistic model checkers also allow defining reward structures as: (i) state rewards $(\rho : S \to \mathbb{R}_{\geq 0})$ and (ii) transition rewards $(\iota : S \times S \to \mathbb{R}_{\geq 0})$, where S is the set of model's states. For DTMCs, reward properties are stated using the \mathcal{R} operator, as \mathcal{R} {"rewardId"} $\bowtie x [\psi]$ or \mathcal{R} {"rewardId"} =? $[\psi]$, where rewardId refers to the used reward structure and ψ is a path formula. Such a property returns the instantaneous (or cumulative) expected reward for the reward structure, until the path formula is true. For MDPs, rewards can be assigned to actions instead of transitions and the respective properties take the form \mathcal{R} {"rewardId"}max =? $[\psi]$ or \mathcal{R} {"rewardId"}min =? $[\psi]$.

PRISM-games supports an extension of rPATL (Probabilistic Alternatingtime Temporal Logic with Rewards) adequate for quantitative properties of stochastic games with rewards. We can write coalition-based properties that identify optimal strategies, with respect to the expected probability of a path or the expected value of accumulated reward, until reaching a set of states.

PRISM and PRISM-games also provide² the necessary functionalities for the analysis of multi-objective properties [30]. Such properties enable the exploration of trade-offs between measurable quantities (e.g., performance and resource requirements) and are expressed as a Boolean combination of objectives in the form of expected total rewards, expected mean-payoffs or ratios of expected mean-payoffs. Multi-objective properties can be evaluated in terms of their achievability, their numerical values and their Pareto curves [31].

4. The DeGroot Model As A Stochastic Process

4.1. The DeGroot Problem (DP)

The DeGroot Problem DP is defined as a tuple $(G \langle N, P \rangle, B_0)$, where G is a graph with nodes $N = \{1, ..., n\}$, P is a $n \times n$ stochastic matrix (also called adjacency matrix [32]) and $B_0 = [b_{01} \dots b_{0n}]$ is a vector of initial opinions of the nodes in N on a specific matter of interest (beliefs as real values ranging from 0 to 1). The element p_{ij} of P represents the link weight of node *i* to node *j* that is used in *i*'s opinion update process. If two nodes are not linked, P's corresponding element is zero. In the DeGroot model, P's elements represent the factors of the weighted averaging process.

Given a $DP = (G \langle N, P \rangle, B_0)$ our goal is to evaluate the final opinion in state of consensus. The influence of each node is determined by the eigenvector centrality of the node. Solving such a model is a problem of polynomial

²PRISM version 4.4 and PRISM-games version 2.0.beta3



Figure 2: Graph G^* of DP^* and the elements of P^*

complexity [33]. Relevant algorithms have been studied especially in the context of the popular PageRank centrality [34].

Figure 2 shows the social graph of an example $DP^* = (G^* \langle N^*, P^* \rangle, B_0^*)$ that we modeled [10] as a DTMC in PRISM. The DTMC consisted of six states that represented the six nodes of G^* and state transitions as defined by P^* ; a reward structure represented the nodes' opinions, which were initially set to 0.5 except the opinions of nodes 1 and 6, which were set to 0 and 1 respectively. DP^* reached a consensus after an adequate number of opinion updates. The consensus formation process was analyzed using the property of Listing 1, with the R operator for the accumulated rewards (i.e., opinions) in the *steady state* (operator S).

R=? [S]

Listing 1: Property of DTMC model for DP^*

PRISM offered the necessary functionality to extract the stationary probability vector π as DeGroot defined it in [1]. The stationary probability vector π is the solution of Equation 2.

$$\pi P^* = \pi \tag{2}$$

Node	Opinion	Factors of π	Factors of π'	Factors of π''
1	0	0.2045	0.3943	0.2232
2	0.5	0.0454	0.0343	0.0322
3	0.5	0.2727	0.3086	0.2594
4	0.5	0.1363	0.0617	0.0773
5	0.5	0.2272	0.1509	0.2447
6	1	0.1136	0.0503	0.1631
Final opinion		0.45454	0.32800	0.46994

Table 1: Vectors π of DP^* , π' of DIP^* , π'' of DG^* and the final opinions.

The consensus b_c^* of G^* can be computed using π and the vector B_0^* of initial opinions of the nodes:

$$b_c^* = \pi B_0^* \tag{3}$$

Vector π and the extracted consensus of DP^* are presented in Table 1 along with π' and π'' which are discussed in Sections 5.1 and 5.5.

4.2. DP for Zachary's Karate Club

In [11], Wayne W. Zachary presented a social network with members of a karate club that was fissioned due to their disagreement over the lessons' price. The club was observed for three years before being modeled. It initially included 34 members, whose connections were recorded. After the fission, two clubs were formed, one headed by the karate instructor and one administered by the initial club's officer. Zachary's research aimed to model the structure of the network and to apply the maximum flow - minimum cut procedure [35], in order to collate the findings with the real data of the fission.

The dataset of Zachary's research provides the adjacency matrix (*existence matrix* E) of the network, as well as its weighted version (*capacity matrix* C). Zachary assigned weights to each connection of the network

based on the context of the members' interaction. Figure 3 depicts the social network of Zachary's karate club as an undirected graph without weights for convenience purposes.



Figure 3: Zachary's karate club as an undirected social network. Members of the two clubs, that were formed after the fission, are depicted in different shapes and colors (blue circles and orange squares).

The social network of our implementation of the DP on Zachary's karate club is based on the existence matrix E from [11]. E can by viewed under the prism of trust of a node to its neighbours' opinions. The original version of Zachary's karate club does not take into account self-confidence, that is not likely in opinion diffusion models. This drawback can be overcome by adopting the assumption that each member has by default a certain degree of trust in his opinion. We conjecture that each node is equally influenced by its own opinion and its neighbours' opinions and we assign to elements e_{ii} of E a value equal to the sum of other elements of the i^{th} row.

In order to comply with the formulation of the DeGroot model, the weights are normalized such that the total outgoing weight of each node is 1. The opinions used in our implementation are determined by the club that each member chose to join after the fission. The members that joined the instructor's club (node 1) are assigned an opinion of 1 forming, thus, the instructor's sphere of influence, while the members that joined the officer's club (node 34) are assigned an opinion of 0 and correspond to the officer's sphere of influence. With these opinions we intent to capture the state of the social network shortly before the fission.

Under the above assumptions, we defined the tuple $DP_Z = (G_Z \langle N_Z, P_Z \rangle, B_{Z0})$ and implemented it in PRISM. The members of the social network are represented as nodes of a graph and a random walk is used to emulate the averaging process of the DeGroot model. The evaluation of the property that provides the consensus reveals a final opinion (b_{Zc}^*) of 0.519231. We note that the two clubs that were formed after the fission had both 17 members, therefore a consensus of 0.519231 is in agreement with the separation of the members.

5. DeGroot Model Extensions As Stochastic Processes

In this section, we extend the DP by including strategic entities that aim to manipulate the consensus formation process. We present concisely the *DeGroot Influence Problem (DIP)* and the *DeGroot Game (DG)*, that were introduced in [10], and we provide additional experimental results regarding the impact of the strategic entities' interference. Furthermore, the newly presented *Constrained DeGroot Influence Problem (CDIP)* focuses on the trade-off between influence and cost for the strategic entity.

5.1. The DeGroot Influence Problem (DIP)

In the *DeGroot Influence Problem (DIP)*, a strategic entity (i.e., decision maker) D aims to tamper with the consensus formation process of the DP.



Figure 4: (a) The decision maker D chooses action $a_{21} = k$ (b) The distribution of all $p_{2j}, j \in N$ is reformed after the normalization process.

The problem is defined as a tuple $(G \langle N, P \rangle, B_0, D \langle A, t \rangle)$ where G is a graph with nodes $N = \{1, ..., n\}$, P is a $n \times n$ stochastic matrix that corresponds to the adjacency matrix of G, $B_0 = [b_{01} \dots b_{0n}]$ is a vector of initial opinions of the nodes in N, A is the set of *actions* available to D and t the *target opinion* of D. Set A consists of real-valued elements a_{ij} for an action j that D can undertake on node i to alter the value of p_{ij} in P. The decision maker can only alter the weight of existing links in G, i.e., $a_{ij} \in A \Leftrightarrow p_{ij} > 0$ (actions for creating additional links can be supported at the expense of increased computational complexity as explained in Section 5.7).

Figure 4 illustrates the undergoing changes as a consequence of an action a_{ij} by D. Let us consider that the chosen action is $a_{21} = k$. The $p_{21} = \frac{1}{4}$ is increased by the factor k and D thus enhances the opinion of node 1 in the update process of node 2 (Figure 4a). However, the extra value k increases the sum of weights of node's 2 outgoing arcs to 1 + k enforcing, thus, a normalization process for all $p_{2j} > 0, j \in 1, \ldots, n$ to comply with the weighted averaging process of the DeGroot model for graph G. The normalization alters the distribution of node's 2 factors by increasing p_{21} , while decreasing p_{22} and p_{24} (Figure 4b). Thus, a single action causes the alteration of the stationary probability vector π of the graph, which represents the distribution

of influence in the social network.

Factor k represents the impact of the influence wielded on an existing link. A large k in the example of Figure 4 implies a dominant role on the link, where the action is applied to, suppressing the contribution of the rest of the links in the opinion update process and, consequently, causing the opinion of the node to be dominated by a single neighbour. A positive k represents an enhancement of the link, while a negative k would imply an attenuation of the link's contribution in the opinion diffusion. The update rule imposes positive weights for all links, a condition that should be preserved in case of a negative k. Moreover, the application of an action should not disturb the stochasticity of the matrix when a normalization process is applied. These restrictions imply that the lower limit of k in A is determined by the link with the lowest weight p_{min} : in case factor k has a lower value than $-p_{min}$, then the application of an action on the corresponding link would result in a negative weight disturbing, thus, the stochasticity of matrix P when the normalization is applied.

D is urged to select the proper actions a_{ij} in order to influence the consensus of G towards t. Hence, D aims to construct an *optimal strategy* $\sigma = \{a_{ij} | a_{ij} \in A\}$ that would alter the stationary probability vector π into π' to achieve the maximum prevalence of the nodes with opinions close to tin the consensus formation. D can choose only one action for every node of the graph, thus for any two $a_{ij}, a_{kl} \in \sigma, i = k \implies j = l$. By definition, the optimal strategy σ is *stationary*, i.e., it consists of actions that cannot be changed during the consensus formation process.

In [10], we modeled an example $DIP^* = (G^* \langle N^*, P^* \rangle, B_0^*, D^* \langle A^*, t^* \rangle)$ as an MDP in PRISM. Graph G^* and opinion vector B_0^* were the same as in the DP^* of Section 4.1. D^* was provided with a set A^* of actions a_{ij}^* such that k = 0.25, for all existing arcs of G^* , whereas the target opinion t^* was set to 0. Our model allowed D^* to manipulate the transition matrix in order to interfere with the opinion diffusion. Our aim was to enable D^* to generate an optimal strategy σ^* that promoted his target opinion t^* hosted by node 1 (see Table 1).

In PRISM, there is no direct way to extract the stationary optimal strategy (policy) for an MDP that would allow studying the resulting DTMC in the steady state. However, since a Markov chain can be interpreted as a random walk through its states, we can deduce that the values of π are identical to the corresponding probabilities of the random walk reaching each state (i.e., node of the graph) in an infinite path. Using PRISM's functionality, we can extract an optimal strategy for the value of a property in finite steps of control by the decision maker (*planning horizon*) that emulate a random walk on the graph. Through this approach, we obtained an ε -optimal strategy for a property, thus having evaluations with accuracy at least ε . We show (the proof of Proposition 1 is in Appendix A) that such a strategy that minimized the cumulative and, hence, the average reward, is identical to the optimal strategy that minimized the average reward over the infinite planning horizon, provided that the finite horizon's length was sufficiently long (i.e., its steps exceeded an appropriate number).

Proposition 1. Assume a Markov Decision Process with state space X, action set A, reward structure $r_i^t(a)$ that assigns instantaneous rewards at time point t when the process is at state $i \in S$, and the set of stationary strategies or policies Π^S . There exists a time point t_L such that, for all $t > t_L$, if policy $\pi^* \in \Pi^S$ minimizes the cumulative expected reward of the MDP over finite planning horizons with length greater than t_L , then policy π^* minimizes the average reward of the MDP over the infinite planning horizon. For the PRISM model of DIP^* , the planning horizon was determined by the random walk's steps. To the best of our knowledge, there are no analytical tools to find the minimum length of a random walk for guaranteeing the extraction of optimal strategy. Therefore, we used walks with $\lambda = 1000000$ steps, which we experimentally confirmed that provided ε -optimal strategies for our model with $\varepsilon < 10^{-5}$. The adequacy of λ was also confirmed with a mathematical solver [8] for MDPs (the extracted optimal strategy of the mathematical solver coincided with the ε -optimal strategy of our model). Certainly, the walk's length may vary for different applications, as its adequacy depends on the MDP model. Variations in transition probabilities and in the state space may require adjustments in λ for computing ε -optimal strategies.

The optimal strategy of the decision maker for the PRISM model of the DIP^* was constructed using the property of Listing 2. Under this strategy, the opinion of the DIP^* model in state of consensus was evaluated with ε accuracy. The C operator corresponded to the accumulated rewards (i.e., opinions) in our random walk, whose length was set to const lamda. To extract the actions of the optimal strategy, the MDP was reformulated as a stochastic game, in order to use the available functionality in PRISM-games.

const int lamda = 1000000; Rmin = ? [C <= lamda] / lamda Listing 2: Property of DIP* model

The reformed stationary probability vector π' is shown in Table 1 and the actions of the optimal strategy σ^* are depicted in Figure 5(b), as green dashed arrows. As expected, the decision maker selected actions that promoted the diffusion of node's 1 opinion. By examining the factors of π' , we observe that node's 1 factor was significantly increased and this change is also evident in



Figure 5: Graph G^* of DIP^* and strategy σ (red and green dashed arrows) of the decision maker:(a) for k=-0.16, (b) for k=0.25.

its neighbouring node 3. The factors of the other nodes were decreased and the consensus was decreased, as intended by the decision maker.

The role of factor k is highlighted through further experimentation with the influence of D^* on the graph. We evaluated the consensus of G^* for $-0.16 \le k \le 10$ by varying k in steps of 0.01 (lower bound -0.16 was selected, such that the stochasticity of transitions is maintained, when applying the actions, since $p_{min} = p_{42} = p_{43} = p_{45} = 0.16$ of P^*). It is clear from the results in Figure 6 that for positive k, D^* 's interference attenuates as k increases. The actions with large values for k impose dominant links in the graph and the addition of greater weight in these links does not have an analogous result. For negative k, D^* downgrades the importance of certain links in the consensus formation process. More concretely, for the strategy found when k = -0.16, as shown in Figure 5(a), the nodes that do not host the favoured opinion are discredited and, consequently, the contribution of node 1 to the consensus is enhanced.



Figure 6: The consensus of G^* for $-0.16 \le k \le 10$

5.2. DIP for Zachary's Karate Club

For the social network of the DIP for Zachary's karate club, we define the tuple $DIP_Z = (G_Z \langle N_Z, P_Z \rangle, B_{Z0}, D_{Z_1} \langle A_{Z_1}, t_{Z_1} \rangle)$, where G_Z and B_{Z0} are the graph and the initial opinions as in Section 4.2. The strategic entity D_{Z_1} has an action set A_{Z_1} and aims to influence the opinion in consensus state towards his preferred opinion $t_{Z_1} = 0$, which is the officer's opinion in node 34. For this purpose A_{Z_1} is comprised of actions a_{ij} that alter only the values p_{ij} of P_Z for the officer's supporters by increasing them by 1. Such an experiment ultimately yields the exact guidelines by the officer to certain members concerning their opinion update process, to increase the reputation (i.e., the opinion in state of consensus) of his club.

Figure 7 shows the actions of the optimal strategy for D_{Z_1} . For convenience, the network is depicted as an undirected graph and only the selected actions are marked as green arrows. Under this strategy, the consensus of the graph is decreased from 0.519231 to 0.454957. This observable alteration towards the opinion assigned to the officer could be interpreted as as evidence for an increase in the number of members selecting the officer's club after the fission. The main characteristics of the strategy are as follows. The signifi-



Figure 7: DIP at Zachary's Karate Club: Green arrows represent the actions of D_{Z_1} 's strategy in order to enhance the influence of the officer's (node 34) club in the consensus.

cance of certain nodes is enhanced and a "leading role" to smaller member groups is assigned to them: node 26 has increased influence over 24, 25 and 32 while his self-confidence is enhanced. Also, node's 30 self-confidence is strengthened and it wields more influence on nodes 27 and 33. Moreover, the self-confidence of nodes with few connections and no links to members of the rival club (i.e., 15, 16, 19, 21 and 23) is increased thus promoting the introversion of these members in their opinion update process. Despite that the node 34, the officer, and 33 are connected with almost every node, only two actions that alter their links are selected.

5.3. The Constrained DeGroot Influence Problem (CDIP)

The Constrained DeGroot Influence Problem (CDIP) is a generalization of the DIP that introduces a cost objective on the strategy of the external entity. The *CDIP* allows to consider possible constraints in the formation of the external entity's strategy. We can thus assign a cost to the available actions and examine the range of influence the external entity can wield under restrictions on the strategy's cost. The combination of two objectives (maximum influence for an upper bounded cost) leads to Pareto-optimal strategies and yields the associated Pareto curves.

The *CDIP* is defined as a tuple $(G \langle N, P \rangle, B_0, D \langle A^{+dn}, t \rangle)$ where *G* is a graph with nodes $N = \{1, ..., n\}$, *P* is a $n \times n$ stochastic matrix that corresponds to the adjacency matrix of G, $B_0 = [b_{01} \dots b_{0n}]$ is a vector of initial opinions of the nodes in N, A^{+dn} is the set of actions available to *D* and *t* the target opinion of *D*. A^{+dn} enriches the set *A* of *DIP* with the set A^{dn} of actions a_i^{dn} that represent the decision not to tamper with node *i* (i.e., the "do nothing" action on node *i*).

D constructs a strategy σ by selecting actions from $A^{+dn} = A \cup A^{dn}$. The existence of A^{dn} in A^{+dn} imposes new requirements in D's strategy synthesis: if D does not tamper with node k (i.e., chooses $a_k^{dn} \in A^{dn}$) then his strategy cannot contain any action $a_{kj} \in A$ and vice versa, i.e., $a_{kj} \in \sigma \Leftrightarrow a_k^{dn} \notin \sigma$. This restriction simply states that D may choose either to intervene in one of node's k links or to not influence node's k opinion formation process.

When a strategy σ is applied to the social graph, the stationary probability vector π is transformed to π_{σ} and, hence, the consensus under σ is $b_c^{\sigma} = \pi_{\sigma} B_0$. Let us call *diff* the absolute value of the difference between the strategic entity's targeted opinion t and the achieved consensus b_c^{σ} under strategy σ , i.e., $diff(\sigma) = |t - b_c^{\sigma}|$.

With S, we denote the set of all strategies σ that D can form based on A^{+dn} . We assume that the *cost* of a strategy σ is given as the number of nodes influenced by σ . Thus, the value of function *cost* equals to the cardinality

of the intersection of strategy σ with A. S is partitioned by using cost to sets $S^m = \{\sigma | \sigma \in S, cost(\sigma) = m\}, m \in N$, with all possible strategies that tamper with m nodes in the graph.

In the analysis of the CDIP, we focus on the extraction of the Paretooptimal strategy for each subset S^m . Strategy $\sigma_{op}^m \in S^m$ is Pareto-optimal in S^m , if there is no other strategy in S^m that can wield more influence in the consensus, i.e., $\forall \sigma_i^m \in S^m$, $diff(\sigma_{op}^m) \leq diff(\sigma_i^m)$. The Pareto-optimal strategy of a subset S^m minimizes the difference of the achieved consensus to D's targeted opinion (i.e., maximizes D's influence on the social graph) under the constraint that only m nodes can be tampered with.

We modeled an example $CDIP^* = (G^* \langle N^*, P^* \rangle, B_0^*, D^* \langle A^{+dn*}, t^* \rangle)$ as a MDP in PRISM. The graph G^* and the opinion vector B_0^* are the same as in DIP^* of Section 5.1. In our experiment, D^* was provided with a set A^{+dn*} of actions $a_{ij}^* \in A^*$ such that k = 0.25 having cost 1, and $a_i^{dn*} \in A^{dn*}$ without any cost (0). The target opinion t^* was set to 0.

The extraction of the Pareto-optimal strategies and achieved influence in state of consensus was achieved with the multi-objective property of Listing 3. The multi operator allows combining two properties, where the first one R{"consensus"}min=? [C<=lamda] evaluates the minimum reward (i.e., opinion) accumulated in a random walk of $\lambda = 1000000$ steps and the second one R{"cost"}min=? [C<=lamda] asks for the minimum cost required for that reward. Thus, the Pareto frontier (i.e., Pareto sets) can be computed, for several variants of constraints imposed on D^* 's strategy.

const int lamda = 1000000; multi(R{"consensus"}min=? [C <= lamda], R{"cost"}min=? [C <= lamda]) Listing 3: Property of $CDIP^*$ model



Figure 8: Pareto curve of $CDIP^*$

Figure 8 depicts the results exported by PRISM. The point of the Pareto curve that is attached to axis y represents the consensus of the social graph when D^* 's strategy costs 0 units per node, i.e., the strategic entity chooses no actions and, therefore, the model reduces to the simple DeGroot diffusion of DP^* . The value of the curve at that point corresponds to the result of DP^* (0.454547 in $CDIP^*$, 0.454545 in state of consensus for the DP^*). The rightmost point denotes the case, when D^* 's strategy intervenes on every node of the path (i.e., the average cost per node is 1), and is reduced to the evaluation of the DIP^* that was also verified (0.328001 in $CDIP^*$, 0.328000 in state of consensus for the DIP^*). Any deviation in the extracted values from the corresponding DP and DIP results can be attributed to the approximation error of the algorithm used by PRISM [36].

5.4. CDIP for Zachary's Karate Club

For the social network of the CDIP for Zachary's karate club, we define the tuple $CDIP_Z = (G_Z \langle N_Z, P_Z \rangle, B_{Z0}, D_{Z_1} \langle A_{Z_1}^{+dn}, t_{Z_1} \rangle)$ where $G_Z \langle N_Z, P_Z \rangle$ and B_{Z0} are the same as in the DIP_Z . $D_{Z_1} \langle A_{Z_1}^{+dn}, t_{Z_1} \rangle$ is the strategic entity with an enriched set $A_{Z_1}^{+dn} = A_{Z_1} \cup A_{Z_1}^{dn}$ of actions and a target opinion t_{Z_1} . A_{Z_1} is the same as in the DIP_Z and $A_{Z_1}^{dn}$ consists of actions $a_{k_Z}^{dn}$ that



Figure 9: Pareto curve of $CDIP_Z$

do not alter the behaviour of node k ("do nothing" actions). The PRISM model includes an action-based reward structure that defines a cost of 1 to all actions in A_{Z_1} and zero cost for the actions in $A_{Z_1}^{dn}$.

The Pareto curve for the $CDIP_Z$ is obtained through the evaluation of a multi-objective property based on a random walk of λ steps in the graph, as in Section 5.1. The curve in Figure 9 depicts the maximum influence that D_{Z_1} can wield on the social network, for various costs per node, with the maximum possible cost at its rightmost point (the result 0.454842 corresponds to the result of the DIP_Z , i.e., 0.454957 in state of consensus). We should note that the maximum average cost per node is 0.434 since D_{Z_1} can intervene on a subset of the graph's nodes and, therefore, the rest of the nodes, that cannot be tampered with, have zero cost in the random walk. On the other hand, the leftmost point depicts the strategy of not tampering with any node, in which case, the model is reduced to that for DP_Z and the result 0.519237 corresponds with the previous result 0.519231 in state of consensus. The points in-between the extreme cases represent strategies that provide increasing influence in the consensus formation process, as the cost is increased.

5.5. The DeGroot Game (DG)

A further extension of DIP is the introduction of a second strategic entity that aims to influence the formation of consensus towards his favored opinion. The *DeGroot Game* (*DG*) is defined as a tuple ($G\langle N, P \rangle, B_0, D_1\langle A_1, t_1 \rangle, D_2\langle A_2, t_2 \rangle$) where *G* is a graph with nodes $N = \{1, ..., n\}, P$ is a $n \times n$ stochastic matrix that corresponds to the adjacency matrix of *G*, $B_0 = [b_{01} \ldots b_{0n}]$ is a vector of initial opinions of the nodes in *N*, D_1 and D_2 are the two strategic entities (i.e., players) that interfere with the consensus formation process, A_1 and A_2 are their sets of actions and t_0 and t_1 their target opinions. Sets A_1 and A_2 consist of real-valued elements $a_{1,ij}$ and $a_{2,ij}$ that respectively represent the j^{th} action of the corresponding player on node *i*.

When the two players choose their actions $a_{1,ij}$ and $a_{2,iz}$, they alter the values p_{ij} and p_{iz} of P that correspond to the weights of the arcs of node i to nodes j and z. After the weights of the arcs are updated, a normalization process for all p_{ik} is necessary. Consequently, all elements p_{ik} are influenced and the stationary probability vector π of the graph G is reformed to π'' as a result of the players' actions.

 D_1 and D_2 are urged to select actions that maximise their influence on the consensus formation process. They develop their strategies $\sigma_1 = \{a_{1,ij} | a_{1,ij} \in A_1\}$ and $\sigma_2 = \{a_{2,ij} | a_{2,ij} \in A_2\}$ manipulating, thus, the new stationary probability vector π'' of the graph G. Each player can choose only one action for each node, i.e., $\forall a_{x,ij}, a_{x,kl} \in \sigma_x, x \in \{1,2\}, i = k \Rightarrow j = l$.

The computational complexity of stochastic games and, in particular, the question if certain classes are polynomial, is still an open issue. Relevant results are provided in [37]. In [38], Condon showed that simple stochastic games are in NP \cap coNP. DG is at least as hard as simple stochastic games. Thus, for influence games in this class, the model has to be carefully designed or compromises have to be made, in order to keep the computational demand at an acceptable level.

In [10], we modeled in PRISM-games an example $DG^* = (G^* \langle N^*, P^* \rangle, B_0^*, D_1^* \langle A_1^*, t_1^* \rangle, D_2^* \langle A_2^*, t_2^* \rangle)$. The graph G^* and the opinion vector B_0^* were the same as in DP^* of Section 4.1. A_1^* and A_2^* consisted of actions $a_{1,ij}^*$ and $a_{2,ij}^*$ with values set to 0.25 for all existing links of G^* and the target opinions t_1^* and t_2^* were set to 0 and 1 respectively imposing, thus, a strictly competitive relation between the players. The stochastic game was a stopping game with a stopping factor $s_f = 1/\lambda$, in order to emulate the random walk of λ steps.

The aim of our experiment was to urge the players to develop competing strategies. D_1^* should promote his target opinion t_1 hosted by node 1 while D_2^* should aim for the prevalence of his target opinion t_2 hosted by node 6. Such a behavior was studied using the property of Listing 4. The Fc operator implemented the accumulation of rewards during a random walk of lamda steps and the label walkstop signified its termination. The strategies were extracted by using the PRISM-games simulation functionality [39]. The results were then imported as separate DTMC models in PRISM and both, the stationary probability vector π'' and the consensus, were computed.

<<pre><<pl>R{" consensus" } min=? [Fc " walkstop"] / lamdaListing 4: Property of DG^* model

Figure 10 presents the results of our experiment for the DG^* . The green dashed arrows represent D_1^* 's strategy and the blue dotted arrows D_2^* 's strategy. D_1^* wields his influence on the arcs that maximize the probability of reaching node 1, while D_2^* chooses to affect the arcs leading to node 6.

The reformed stationary distribution vector π'' is shown in Table 1. The factors of nodes 1 and 6 were increased compared to the initial factors of π



Figure 10: Graph G^* of DG^* and strategies σ_1 (green dashed arrows) and σ_2 (blue dotted arrows) of players D_1 and D_2 .

although node's 1 increase was not as significant as in the DIP^* (vector π') due to D_2^* 's intervention. Node's 5 factor was also increased as a consequence of D_2^* 's strategy: his actions affected the arcs leading to node 6 and, as node 5 was the only node connecting it with the graph, its factor was also affected. Nodes' 2, 3 and 4 factors were decreased compared to those for DP^* (vector π). The opinion in state of consensus was increased compared to the DP^* and DIP^* . This was due to D_2^* 's strategy which increased node's 6 factor in DG^* .

The role of factor k in players' strategies is highlighted through further experimentation. We evaluated the consensus of G^* for $-0.08 \leq k \leq 10$ (lower bound -0.08 of k was selected, such that the stochasticity of transitions is maintained, when applying the players' actions, since $p_{min} = p_{42} = p_{43} =$ $p_{45} = 0.16$ of P^* and the possibility of both players choosing the same link results in $k_{min} = -\frac{p_{min}}{2}$). It is clear from the results in Figure 11 that the players' strategies have no significant effect on the final opinion (its values range from 0.4464 to 0.4979). It seems that the strategies tend to nullify each other and any variations of the final opinion can be attributed to the



Figure 11: The consensus in G^* in DG^* when $-0.08 \le k \le 10$.

graph's structural characteristics that promote slightly the impact of a single player's interference.

5.6. DG for Zachary's Karate Club

For applying the DG to Zachary's karate club, we consider that both the instructor and the officer (i.e., the administrators of the two clubs formed after the fission of the network) aim to manipulate the consensus of the social network. They can tamper with the opinion update process of members in their sphere of influence by enhancing the relations amongst them.

We define the tuple $DG_Z = \langle G_Z \langle N_Z, P_Z \rangle, B_{Z0}, D_{Z_1} \langle A_{Z_1}, t_{Z_1} \rangle, D_{Z_2} \langle A_{Z_2}, t_{Z_2} \rangle$) where $G_Z \langle N_Z, P_Z \rangle$ and B_{Z0} are the graph and the initial opinions as in Section 4.2. D_{Z_1} and D_{Z_2} correspond to the officer and the instructor of the initial club, and each player has an action set, A_{Z_1} and A_{Z_2} respectively, in order to tamper with the update process of members in their sphere of influence (the players' sets of actions are therefore disjoint). Actions $a_{Z_1,ij}$ and $a_{Z_2,lm}$ of A_{Z_1} and A_{Z_2} alter the values of P_Z by increasing the respective elements by 1. Opinions t_{Z_1} and t_{Z_2} are set to 0 and 1 respectively, in order to demonstrate the contradicting intentions of the players.

The two players' strategies $\sigma_{Z_1}^*$ and $\sigma_{Z_2}^*$ are extracted through the evalu-



Figure 12: Graph G_Z of DG_Z and strategies $\sigma_{Z_1}^*$ (green dashed arrows) and $\sigma_{Z_2}^*$ (blue dotted arrows) of players D_{Z_1} and D_{Z_2} .

ation of a property based on a random walk in the graph. Figure 12 depicts the chosen actions of each player's optimal strategy. It is evident that a basic guideline of each player's strategy is to enhance the self-confidence of members with few connections and no links to members of the rival club: D_{Z_1} enhances the self confidence of nodes 15, 16, 19, 21, 23, 24, 30 while D_{Z_2} enhances the self confidence of nodes of nodes 12, 13, 17, 18 and 22. Thus, the random walk tends to get "trapped" in those nodes and the consensus is influenced by their opinions. D_{Z_2} 's strategy contains several actions that enhance the links of node 1 (the instructor) to nodes in his sphere of influence (nodes 3, 8, 9, 14, and 20) while D_{Z_1} alters only node's 10 link to node 34 (the officer). The evaluation of the strategies results to a consensus of 0.551933 and D_{Z_2} wields greater influence on the network than D_{Z_1} .



Figure 13: PRISM's execution times of (a): DP and DIP experiments, (b): DG experiments.

5.7. Measurements of model checking times and other solution techniques

In order to examine the computational demands of our models and compare their efficiency with other solution techniques, we developed a benchmark suite consisting of auto-generated scale-free graphs of various sizes and measured the algorithms' execution times. The experiments were conducted on an Intel[®] CoreTM i7-4770K CPU @ 3.50GHz workstation with 11GB of system memory, running Ubuntu 16.04.3 LTS. The installed Java platform was Oracle JDK 8u161, whereas the results were obtained using PRISM version 4.4 and PRISM-games version 2.0.beta3. PRISM's and PRISM-games' *explicit engine* was utilized for the evaluation of properties in the cases of DP, DIP and DG while the *sparse engine* computed the Pareto sets of the CDIP models.

The benchmark suite consisted of ten classes of DP, DIP and DG models with different graph sizes (10, 20,..., 90, 100 nodes). Figure 13 illustrates the average execution times observed for each category. For the DP experiments, the reported times include the building of the model and the evaluation of consensus b_c^* of the graph. They clearly exhibit a linear scaling behaviour and even for large models the solution is rapidly computed (the average time for a graph with 100 nodes is 0.20516 seconds). For the DIP experiments,



Figure 14: PRISM's execution times of CDIP experiments

our measurements reveal an evident yet affordable increase in the complexity of calculations (the average time for a graph with 100 nodes is 20.5919 seconds). For the DG experiments, the reported times include the building of the model and the evaluation of the final consensus. The results indicate a significant complexity increase compared to the DP and DIP measurements (the average time for a graph with 100 nodes is 1519.673 seconds).

The benchmark suite contains nine classes of CDIP models with fewer nodes (6, 7,..., 13, 14 nodes), due to the longer duration of computations even for graphs with much smaller size. Figure 14 illustrates the average execution times for Pareto curve generation that clearly demands more time and resource allocation compared to the experiments of DP and DIP. For example, the average time for ten-node graphs is 195.305 seconds, while the corresponding time for the DIP of Figure 13 takes 0.5227 seconds. The average execution time for the CDIP in fifteen-node graphs is 670.7168 seconds. Previous experiments on the extraction of Pareto curves [31] with PRISM's sparse engine provided evidence of polynomial complexity in similar experiments, and our results abide with this conclusion.

For the DP and DIP problems it was possible to compute the consensus

and the optimal strategy for the decision maker, using GNU Octave version 4.0.0, a prominent mathematical solver, together with its toolbox for MDPs [8]. However, no adequate support was found by Octave, for the analysis of the CDIP and DG problems. With a similar series of experiments, whose solution times are shown in Figure 15, we found that Octave outperforms our model checking approach in PRISM. For graphs with 100 nodes, the average time for the DP models using PRISM is 0.20516 sec, while in Octave the corresponding time is 0.00307 sec. For the extraction of the decision maker's strategy in our DIP models of social graphs with 100 nodes, our model checking approach lasts in average 20.5919 sec, while in Octave it lasts merely 0.00963 sec.

These experiments show that the mathematical solver is more properly equipped and, therefore, more efficient for the analysis of DP and DIP models. Specifically for the DIP, this finding is attributed to the used toolbox, which includes specialized functions for extracting the optimal strategy in an MDP. Such a functionality is not provided directly in PRISM, which forced us to resort to an elaborate formulation of the problem using random walks. This approach eventually resulted in an increased overhead in our solution times measurements.

On the other hand, PRISM's high-level modelling language offers a more human-friendly environment for the model formulation. In Octave, for the same model it is necessary to define multi-dimensional numerical matrices that is overly bewildering.

For the CDIP problem, we are not aware of any other integrated analysis environment with support for the formulation of the model and the evaluation of Pareto curves. The available functionality and expressiveness of PRISM's property language offer a significant advantage for the analysis of CDIP



Figure 15: Execution times of: (a) DP experiments, (b) DIP experiments

models.

The analysis of the DG problem in a mathematical environment like Octave can be achieved only by the use of a brute force algorithm. For this purpose, we automated the process of suitably transcribing the DGexperiments for Octave and measured the times for graphs of 10 nodes. The average time using Octave is 683.31 sec, while the analysis with PRISMgames requires in average 39.57 sec. For larger models in Octave, the process did not terminate in a reasonable time period. This is justified by the fact that the addition of nodes in the graph leads to an exponential increase in the number of alternatives to be checked by the brute force algorithm.

6. Discussion

The rapid growth of social networks and their impact on the formation of social consensus call for deeper research on the opinion diffusion process. The DeGroot learning model is a simple yet efficient procedure that simulates opinion dynamics and incorporates elaborate characteristics of the process.

In [10], we introduced three classes of models (DP, DIP and CDIP) that incorporate the DeGroot model into social networks. We proposed probabilistic model checking techniques, adequate for efficiently formulating the DeGroot opinion diffusion process and we provided the means to analyze the model, when strategic entities aim to interfere with the consensus formation. Preliminary experimental results indicated that PRISM is adequate in terms of solution times for the task of optimal strategy construction, when external intervention is applied.

In current work, a new model class (CDIP) is introduced that demonstrates the trade-off between influence in a social network and cost, for the decision maker. PRISM allow to easily model the CDIP problem and evaluate its Pareto curves; to the best of our knowledge, the popular mathematical solvers lack support for formulating the CDIP problem.

Further experimentation revealed the range of influence that can be wielded on a social network by the strategic players, for various sets of possible actions. In the case of one strategic entity, the impact of entity's intervention attenuates as the strength of his actions increases, which indicates the limits of influence that can be wielded in the consensus formation. When having two competitive strategic entities, their strategies tend to nullify each other and, hence, any observable alteration in the consensus can be attributed to the structural characteristics of the social network that may enhance slightly the impact of one player.

The experiments unveiled the advantages and disadvantages of our model checking approach compared to existing mathematical solvers. The latter outperform PRISM, when analysing simple scenarios of opinion diffusion and intervention, such as the DP and DIP, while for more elaborate scenarios, such as CDIP and DG, the solvers do not provide the means to formulate and analyze the models. The remaining alternative, i.e., brute force analysis, exhibits worse performance in small-scale models than model checking and cannot tackle the analysis of larger models.

The application of the proposed models on a prominent case study of real

life social networks, the Zachary's karate club, illustrates their use on small but more realistic graphs. The results highlight various aspects of strategic intervention in real life social graphs and provide solid ground for future work on other real graph-structured applications (e.g., social media).

Finally, our research unveils the computational aspects of modeling De-Groot influence problems as stochastic processes. More specifically, the formulation of a DeGroot model as Markov chain for the DP and as MDP for the DIP and CDIP can be effectively accomplished, while in the case of DG, the solution of the stochastic game exhibits a considerable increase of complexity, due to the multiple alternatives offered to the players.

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Appendix A. Proof of Proposition 1

We consider a Markov Decision Process (MDP) as described by Kallenberg in [40]. The MDP is defined as a discrete, finite Markovian decision problem with finite state space X and finite action sets $\mathbb{A}(i), i \in \mathbb{X}$. The decision times t are equidistant, say t = 1, 2, ... When the process is at state i and action $a \in A(i)$ is chosen, a reward r(i, a) is assigned immediately and the process moves to state $j \in \mathbb{X}$ with transition probability $p(j \mid i, a)$, where $\forall j, i, a, p(j \mid i, a) \geq 0$, and $\forall i, a, \sum_j p(j \mid i, a) = 1$. A stationary policy π is defined as a mapping $\pi : \mathbb{X} \to \mathbb{A}$ such that $\pi(i) \in \mathbb{A}(i)$ for all $i \in \mathbb{X}$ and Π^S is the set of all stationary policies [41]. By definition, a stationary policy is independent of decision time t, i.e., action $\pi(i)$ is the same regardless of the decision time t that state i occurs.

The performance of a MDP under a policy is expressed using a utility function. This function can be the *expected total reward* of the MDP over a planning horizon or the *average expected reward* per time unit [40]. Suppose that the MDP is controlled over a finite planning horizon T. Let $\mathbb{X} \times \mathbb{A} =$ $\{(i, a) \mid i \in \mathbb{X}, a \in \mathbb{A}\}$ and random variables X_t and Y_t denote the state and action at time t of T. Then, the lower limit of the average expected reward of MDP under a policy π starting from state i is defined as:

$$\varphi(i,\pi) := \liminf_{T \to \infty} \frac{1}{T} \sum_{t=1}^{T} \mathbb{E}_{i,\pi} \left[r(X_t, Y_t) \right], i \in \mathbb{X}$$

Bierth [42] has shown that there exists a stationary strategy which is optimal for the lower limit of the average expected reward. Therefore:

$$\exists \pi^* \in \Pi^S, \forall \pi \in \Pi^S, \forall i \in \mathbb{X}, \varphi(i, \pi^*) \leq \varphi(i, \pi) \Rightarrow$$
$$\liminf_{T \to \infty} \frac{1}{T} \sum_{t=1}^T \mathbb{E}_{i, \pi^*} \left[r(X_t, Y_t) \right] \leq \liminf_{T \to \infty} \frac{1}{T} \sum_{t=1}^T \mathbb{E}_{i, \pi} \left[r(X_t, Y_t) \right]$$

We can safely deduce that there exists a t_L such that:

$$\forall t \in \mathbb{N}, t > t_L, \frac{1}{t} \sum_{t=1}^t \mathbb{E}_{i,\pi^*} \left[r(X_t, Y_t) \right] \le \frac{1}{t} \sum_{t=1}^t \mathbb{E}_{i,\pi} \left[r(X_t, Y_t) \right]$$
$$\sum_{t=1}^t \mathbb{E}_{i,\pi^*} \left[r(X_t, Y_t) \right] \le \sum_{t=1}^t \mathbb{E}_{i,\pi} \left[r(X_t, Y_t) \right]$$

The summations of the last equation express the total expected reward of the MDP over a planning horizon of length t. Therefore, policy π^* minimizes also the total expected reward of the MDP for planning horizons with length greater than a limit t_L .